

QUESTIONS A POOL BUYER NEEDS TO ASK !

Yes, we're flattered when the competition compares themselves to The Above Ground Pool & Spa Company, but don't be misled. AGP Co. is the industry leader for its innovative, cost efficient, high quality designs .We have installed pools in San Antonio since 1979, and we are backed by the largest distributor network in the U.S. We were named one of the top 100 pool companies in North America by AQUA Magazine in 1999,2000,2001,2002,&2003. We are the only pool supply store in San Antonio with NSPI Retailer of Excellence certification. Check out the competition with this handy shopper's guide.

POOL FEATURES:

Does the pool have steel one piece wall? What type of gaskets? Yes___No___
Skimmer wall panels are a poor substitute for high quality steel and good plumbing seals.

Will the dealer keep that model in the future? Is it a closeout? Yes___No___
The availability of parts is very important. Some dealers change brands every year.

What type filter is packaged with the pool? Is it energy efficient? Yes___No___
Sand filters pass small particles of dirt. Cartridge and D.E. filters are best. Oversized pumps hurt efficiency!

How is the filter equipment plumbed? Clamped hoses? Schedule 40 pipe? _____
Clamped hoses are inefficient and short lived. AGP uses schedule 40 pipe on our deluxe pkgs.

How many years of the warranty is 100% coverage? What is pro-rated? _____
Don't be fooled by "LIFETIME WARRANTIES". Get a copy and read the small print!

INSTALLATION: THE MOST CRITICAL DECISION!

Do they use A.P.S.P.'s nationally recognized construction standards? Yes___No___
The A.G.P. Company won the Gold and Silver Medals in the 1997 thru 2010 Design Award Competition

Does the sub-contractor have a license? insurance? an office? Yes___No___
Ask to see the certificate of insurance and contractors license. All licensed contractors display their license.

Does the installation have a warranty? How long? What's covered?
Yes___No___

There is no warranty if it's not in writing! Ask for a copy before you buy.

Will they furnish the addresses of current jobs under construction? Yes___No___
See their most recent job. Check the quality of workmanship. Visit the contractors office.

SERVICE:

Will they test water 7 days a week? teach filter operation in your backyard? Yes___No___
We test water at your convenience, with no purchase required. You can expect on site instruction in pool operation.

Have complaints ever been filed with the Attorney General? Yes___No___
Better Business Bureau 828-9441 Texas Consumer Protection Division (800)621-0508

Do the owners of the dealership personally supervise every job? Yes___No___
AGP Co. Owners are at almost every job. Other company owners and staff have never been on a job site!!

Get a **written** sales ticket with detailed description of equipment and warranty period!
Talk is cheap! You need a written record of the salesman's promises before you buy.

THE ABOVE-GROUND POOL& SPA COMPANY

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